

SME Exhibition in Gift Show 2024

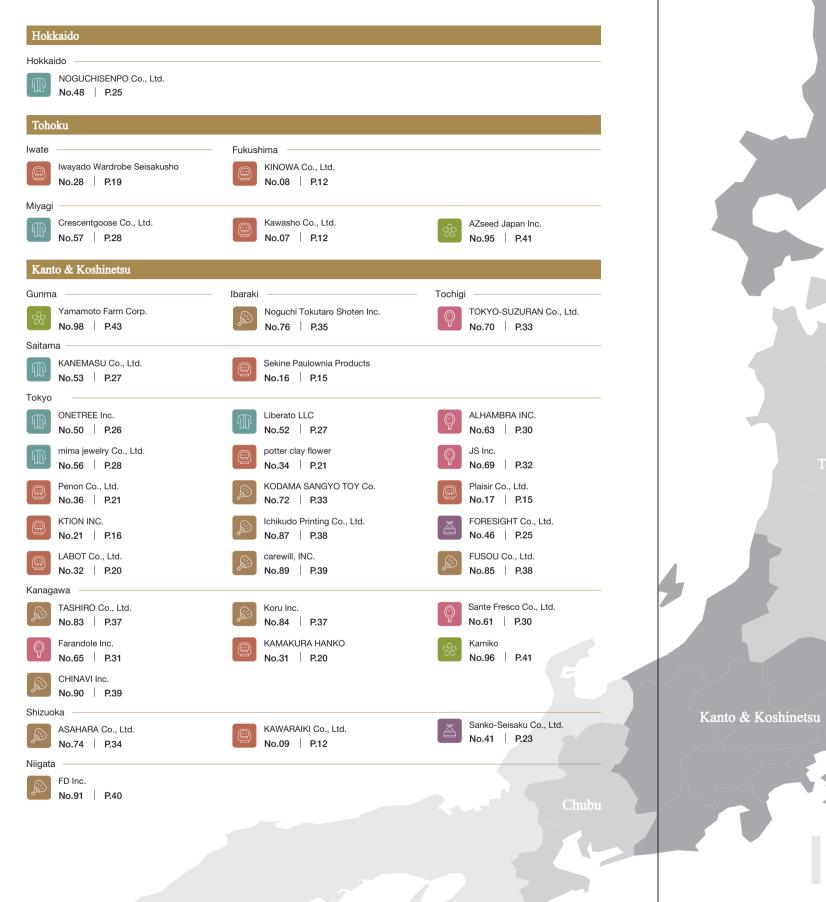
## BUYER'S GUIDE

Good Products

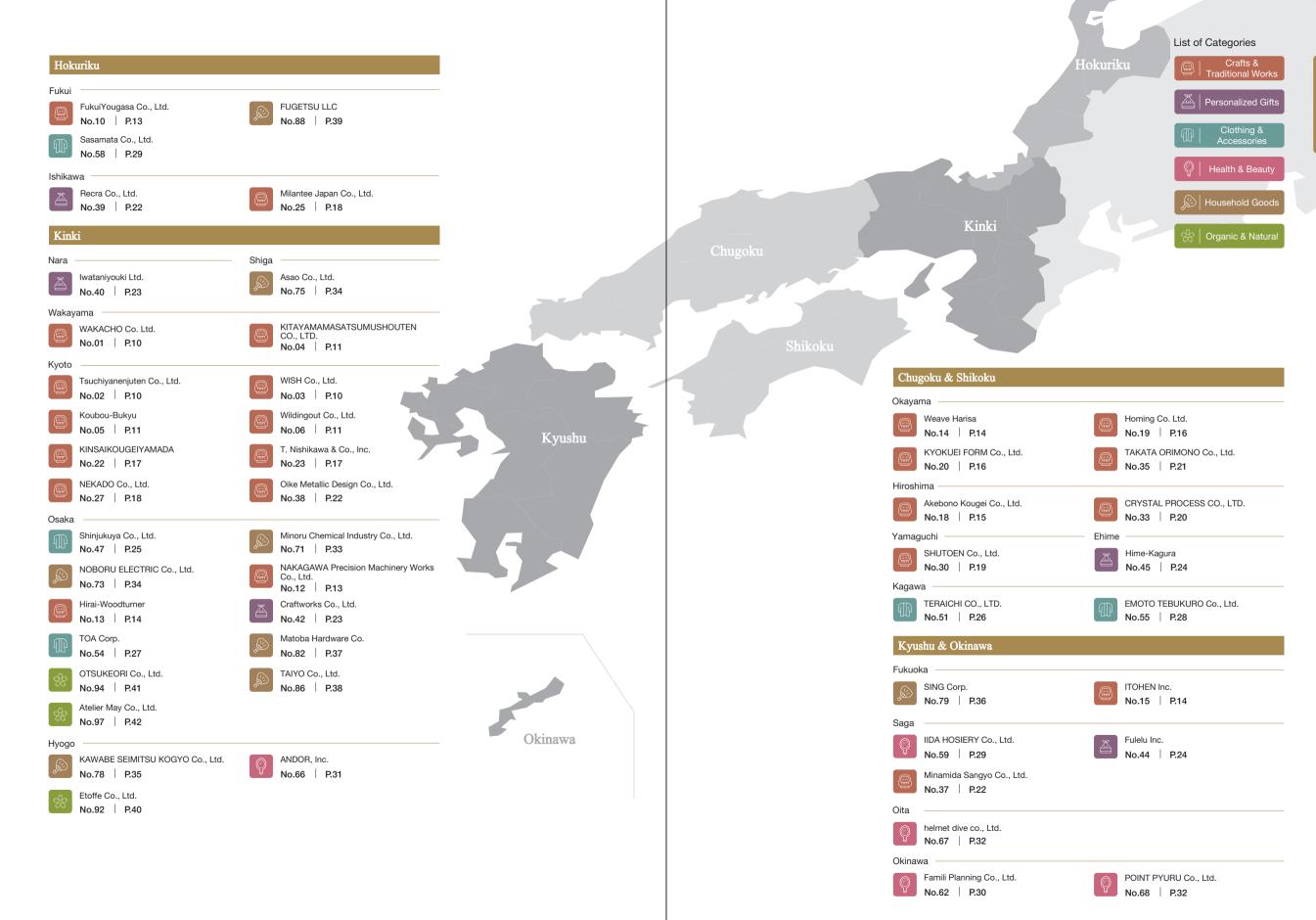
すぐれものがたり

February 6 (Tue) → February 8 (Thu), 2024 10:00-18:00 (Last day until 17:00)

Tokyo Big Sight In the 15th LIFE × DESIGN (Gift Show Spring 2024)







# Collection of the best quality in Japan

The reliable quality and tradition of Japanese products are a culture that we are proud to share with the rest of the world. What can Japanese manufacturers do for the world and what message do they want to send out to the world? We asked two companies

about their passion for manufacturing.

## Okuda-Mataemon-Ko Honpo Inc.

西2SME-93

Gifu

552-1 Higashi Ueda, Gero-shi, Gifu Prefecture

Aromatic soft ball soap made from traditional medicines

# **YOKIHADA SOAP**

Soap with natural ingredients and colors that have a delightful appearance. The soap is made from raw materials that would otherwise be thrown away, and is gentle on the environment and skin.

Yokihada Ball Soap was developed by focusing on the herbal ingredient, Gero Plaster, a traditional medicine used in Gero Onsen. It is characterized by its adorable water balloon-like appearance, reminiscent of tama yokan bean jelly. The feeling of piercing the ball with a toothpick and taking out the soap is fun and exciting. The secret behind the supple texture is the fruit, tamarind. This fruit is eaten on a daily basis in Southeast Asia and the soap is made from the shell part of the fruit, which is generally discarded. No preservatives, synthetic dyes, or synthetic fragrances are used in the manufacturing process. The amino acid-based soap is gentle on the skin and contains plenty of moisturizing ingredients. Another feature of this soap is its wide variety of colors and fragrances. The colorful shades are not colored with synthetic colors, but are all derived from Chinese herbs. The scent of hinoki, like that of tamarind, is obtained from the leaves, which are normally unusable. The subtle fragrance of Yokihada Ball Soap comes from essential oils that have been carefully selected by a pharmacist. A lot of care and attention has put into the fragrance. Since our main business is a traditional medicine manufacturer, our products are subject to the same strict quality control as pharmaceutical products. Therefore, you can use them with peace of mind, another advantage of our products. The product comes in a Japanese-style box,

making it an ideal gift.

This soap was born from the concerns of people with sensitive skin.

## The originality of the shape amazes people overseas.

The development of this soap was prompted by the concerns of people with sensitive skin. They want to use solid soap, but they do not like the sloppy or slimy feel. They also feel that body soap contains too many preservatives and is not good for their skin. We developed this product by listening to such voices and talking to people in various industries. Gero Onsen is a tourist destination visited mainly by people from China and other Asian countries. Most people are surprised when they see the shape of this product and keep coming back for more. The ingredients include Chinese herbal extracts used in Gero Plaster, such as Amur cork tree and Myrica rubra bark. Yokihada Soap is gentle on the skin and has a fun shape. Try it out for yourself.



It is the perfect gift or novelty for those who prefer natural materials!

We would like to convey Japanese tradition and culture as well as the wonders of Gifu to the rest of the world through this soap made by a traditional medicine maker.

We value the Japanese phrase, "learning from the past and drawing new knowledge and views from it". This product is the culmination of our efforts. It is the result of our desire to use the wisdom we have accumulated as a manufacturer of traditional medicines to create a product that has never existed before. Whenever we get an idea, we act on it immediately. This approach has enabled us to develop products in a flexible manner.

We also use local Gero and Gifu products for packaging and ingredients as much as possible and strive to create products that do not impact the environment by using materials that would otherwise be thrown away. Our mission is to provide environmentally friendly products to the world while promoting Japanese traditions and local communities. We will continue to manufacture products that will help people overseas, who are highly conscious of the environment, learn about Japanese traditional culture, Gifu Prefecture and Gero, as well as the good old Japanese spirit of "learning from the past and drawing new knowledge and views from it".

Scan here for the online version with additional stories and thoughts that we were unable to share here.





# TAKATA ORIMONO Co., Ltd.

2-2-53 Kojima Karakoto, Kurashiki-shi, Okavama Prefecture

New material for Tatami mat edges, a traditional textile unique to Japan

# Tatami Mat Edge kojimaberi (narrow woven fabric)

A textile manufacturing company with over 100 years of tradition is taking on the challenge of doing something new. The result is this adorable product.

Tatami-beri, as the name implies, is a woven fabric used for the edges of Tatami mats. TAKATA ORIMONO is a leading manufacturer of Tatami mat edges with more than 40% of the domestic market share in Japan. In recent years, Tatami mat edges have been garnering attention as a fabric material for bags, pouches, and other items. TAKATA ORIMONO manufactures and sells not only edges used for Tatami mats, but also Tatami mat edges as a craft material as mentioned above, and in-house products using Tatami mat

edges. Although many people may imagine traditional Japanese patterns when they first hear of the material used for Tatami mats, there is limitless freedom in design, such as character patterns, pastel color designs, and monograms for apparel brand logos. They do not settle for traditional designs. TAKATA ORIMONO was founded around 1890 as a manufacturer of Sanada-himo (a narrow woven fabric), a specialty of Kojima, in Kurashiki, and began production of Tatami mat edges in 1921. Their strength as a manufacturer is that

they can handle the design, and planning process all in-house with their integrated system. Direct and speedy manufacturing is their goal Naoshi Takata, the president of the company, says that developing materials and creating products are of course interesting, but he loves seeing the reactions on the customers' faces when they hold the products in their hands even more. That is why releasing new products is the most exciting time for him.

西2SME-35

Okayama







We don't look at whether or not the product will sell, but instead we look at if it will surprise the world and if it is something that has never been done before.

In product development, it is not important to consider whether a product will sell or not. It is important to determine if the world will be surprised or if it is a product that has never been seen before. This attitude of sticking to new things has not changed since the days when production was carried out without machines. This can be clearly seen in the design blueprints drawn by the company's predecessors. Their Tatami mat edges had surprisingly elaborate patterns and were quite challenging to actually produce. They also must have wanted to do something that would surprise the world from back then.

Takata says that he is often motivated by his clients these days. How do they meet the requirements of a project that is difficult in terms of technology and quality under limited conditions? He is conscious of taking on difficult problems using his past knowledge and new ideas. This is the true essence behind TAKATA ORIMONO.



## Tatami mat edges as a craft material are steadily gaining popularity, especially in Europe

In recent years, demand for Tatami mat edges as a craft material has spread, especially in Europe. TAKATA ORIMONO is currently experiencing a positive response, starting with the attention from the guilting industry, which is popular all over the world. Perhaps it is a blessing that Tatami mats themselves are exported from Japan, so they are familiar to people in other countries. TAKATA ORIMONO products are often used overseas as medicine cabinets and accessory cases. They have not yet approached China,

Taiwan, or other Asian countries, but are looking forward to the possibilities in the future.

TAKATA ORIMONO has put on several exhibits at European events since 2013, and in 2015, exhibited at Maison & Objet in France. In addition, the company has a lot of overseas business experience, such as having its products placed at Ultramod, a long-established company in Paris that is well-known in the handicraft industry.

Scan here for the online version with additional stories and thoughts that we were unable to share here.

We place importance on responding to the wishes of those who want to create.

Naoshi Takata Representative Director



#### WAKACHO Co. Ltd.



Size (mm): 120 (D) x 70 (H) Suggested retail price (excluding tax): 3,500 yen

from overseas.

The traditional Japanese craft of Makie lacquer on wooden Wappa circular bento

boxes, cups and utensils is sure to catch the attention of visitors, especially those

Makie lacquer is made by drawing pictures or text on the surface and

Makie Lacquer Wooden Bowls,

Kyoto Nenju prayer beads with out-of-the-ordinary designs

sprinkling metal powder on it

Makie Lacquer Cups

西2SME-01

Wakavama

Winner of OMOTENASHI SELECTION 2020 Award

Kyoto

Kyoto

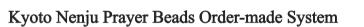
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International Appeal A traditional handicraft made of natural materials and decorated with Makie lacquer, a hallmark of distinctively Japanese design.



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西2SME-02

All you need is just a single flyer! Customers can create their own specially designed prayer beads with their smartphone, saving space and reducing costs. We offer this service to those who seek peace of mind.

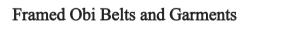
International Appeal In recent years, prayer beads have become extremely popular as a tool for calming the mind among foreign visitors to Japan, regardless of their religious affiliation

西2SME-03

#### WISH Co., Ltd.



Size (mm): 350 (W) x 40 (D) x 570 (H) Suggested retail price (excluding tax): 148,000 yen



Experience Kyoto with new possibilities for vintage garments

Vintage garments are newly remade and re-proposed as interior decorations. We also use our company's woven fabric strips as materials for Japanese goods. These products are linked to the SDGs reuse initiative to eliminate waste and to not throw away old things.

International Appeal Vintage garments remade into interior decorations. Our products are in line with the global trend of SDGs.

### KITAYAMAMASATSUMUSHOUTEN CO., LTD.







A versatile palm Tawashi scrubbing brush for removing all kinds of dirt

Winner of OMOTENASHI SELECTION 2021 Award

Kyoto



The fibers, which are harder than Chinese windmill palm, are ideal for removing stubborn stains from cooking utensils to industrial products. Another feature is that you can use four sides because the left and right bands on conventional palm Tawashi scrubbing brushes have been eliminated.

Suggested retail price (excluding tax): 500 yen - 700 yen

International Appeal We have been seeing demand from overseas based on our track record of continuous business with retailers in San Francisco.

西2SME-05

#### Koubou-Bukyu



# Bringing Kyoto-style armor to the global marketplace!



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## Interior Japanese Armor Decoration Japanese Armor Parts Accessories

Ideal not only for the Boy's Festival, but also as a gift to ward off bad luck and bring good fortune, as well as for interior decoration. Enjoy Kyoto's traditional handicrafts up close!

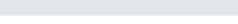
Size (mm): 250 (W) x 250 (D) x 300 (H) Suggested retail price (excluding tax): 250,000 yen

International Appeal Kyoto figurine armor is a traditional handicraft of Kyoto. This is a traditional Japanese item of craftsmanship, and is considered a high-end item among armor decorations

#### Wildingout Co., Ltd.



Size (mm): 570 (W) x 570 (D) x 600 (H) Suggested retail price (excluding tax): 54,000 yen







Only "borrowing" the materials from nature, as they soon will be returned

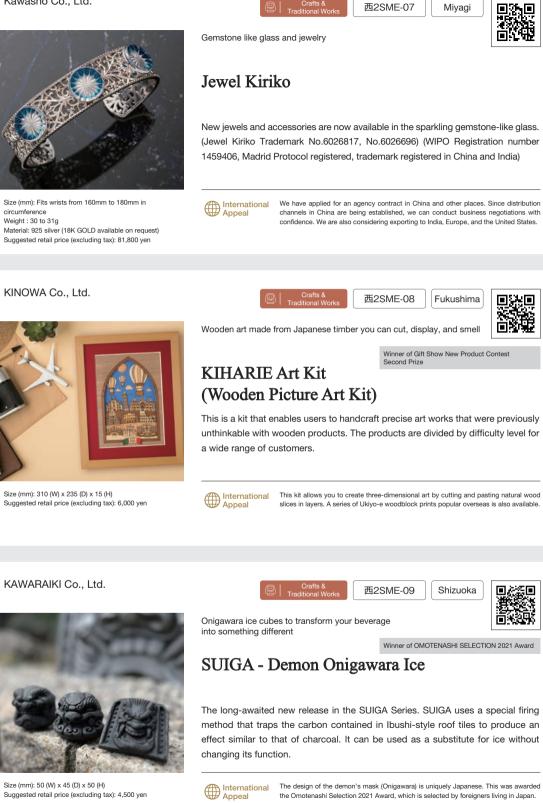


Kyoto

## chair1987

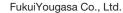
The chair1987 is designed with comfort, concept, and function in mind, so that it can provide an amazing seating experience for anyone, anywhere. It can be placed seamlessly anywhere from the living room to a picturesque woodland setting.

Our products are designed with sustainable manufacturing, including the use of timber International Appeal resources. The lightness and compactness of our products also contribute to cost and energy reduction in transportation.



the Omotenashi Selection 2021 Award, which is selected by foreigners living in Japan.

Size (mm): 50 (W) x 45 (D) x 50 (H) Suggested retail price (excluding tax): 4,500 yen







Modern remodeling of the traditional Janome umbrella

## Janome Umbrella

We are proud to present umbrellas that utilize Fukui Prefecture's textile, eveglass frame, and lacquerware industries to make your outings more enjoyable. The textile's unique texture along with the lightness and durability of its carbon fiber framework make this umbrella the embodiment of "beauty of usefulness".

Size (mm): 120 (W) x 850 (D) x 80 (H) Suggested retail price (excluding tax): 33,000 yen and up

International Appeal The design brings out the unique qualities of Japanese tradition. The handle is made of Echizen lacquerware and has a universal design with an easy-to-grip shape.

#### IWATSUKIONIGAWARA Inc.



Tile objects that bring dignity to a space just by placing them there



Aichi

Osaka

## GaRock Garden Ornament

This garden ornament which was developed in collaboration with Kazuyuki Ishihara, a world-renowned garden designer, is based on Kawara tiles, one of the elements that make up an elegant Japanese landscape. The color of the tiles, Ibushi-silver, goes well with greenery and brings dignity to the area.

Size (mm): 70 to 200 (W) x 70 to 200 (D) x 50 to 250 (H) Suggested retail price (excluding tax): 3,000 - 750,000 yer International Appeal

This will be on display at the Chelsea Flower Show 2024, the largest garden show in the U.K., where world-renowned garden designer Kazuyuki Ishihara will attempt to show off the charms of the garden ornament.

NAKAGAWA Precision Machinery Works Co., Ltd.





Separable sake cups carefully crafted one by one





The cups are made with Itto-bori metal carving techniques. We would like to introduce our crafts and works of art made by precision lathe machining, a traditional Japanese technology, to the world incorporating the essence of craftsmanship and stories that have been passed down from generation to generation for many years.

Size (mm): 115 (W) x 125 (D) x 95 (H) Suggested retail price (excluding tax): 26,000 yen

This was selected as a gift for the Japanese side (Ministry of Economy, Trade and International Appeal Industry and Ministry of Foreign Affairs) at the G7 Osaka-Sakai Trade Ministerial Meeting in 2023, and was presented to the ministers of the participating countries.

\*Awards listed include past awards to companies

#### Hirai-Woodturner



Size (mm): 17 (W) x 150 (D) x 17(H) Suggested retail price (excluding tax): 132,000 yen Wooden fountain pen with Wajima-nuri lacquer finish

## Fountain Pen (14k gold nib) Hinoki Cypress, Wajima Lacquer

Since ancient times, wood and lacquer have always gone hand in hand, and their water repellency and durability have been greatly enhanced. Wajima-nuri lacquerware is renowned worldwide as a traditional craft, and this fountain pen is the result of a collaboration with Keigetsudo.

西2SME-13

Osaka

Okavama

Fukuoka

International Appeal

The pen combines woodworking, traditional Wajima-nuri lacquerware and motherof-pearl inlay, creating a high-value-added traditional craft that fully embodies the uniqueness of Japan.

西2SME-14



Food picks handcrafted by needle artisans Ippin

Food Pick 70 Ippin, an original brand by a needle maker, develops tools utilizing its experience in needle making. Our first product is a food pick. The pressed tip of the pick prevents food from falling off the pick and allows the user to feel the texture of the food when inserting the pick.

Size (mm): 85 (W) x 55 (D) x 20 (H) Suggested retail price (excluding tax): 2,273 yen

Some of our products have been sold for many years to overseas customers in the U.S., International Appeal Belgium, and other countries. We specialize in flexible manufacturing tailored to the user

#### ITOHEN Inc.

Size (mm): 18 (W) x 74 (D) x 32 (H)

Suggested retail price (excluding tax): 3.000 ven



Each paulownia box contains a pair of chopstick rests made of traditional Japanese textile with transparent oil applied. We have a patent pending for a special processing method that does not change the texture of the fabric even when it is placed in transparent oil. Enjoy the seasonal beauty and traditions of Japan at your everyday dining table. These chopstick rests can be used as gifts

for celebrations or for your loved ones.

International Appeal These chopstick rests, which incorporate traditional Japanese textiles into an everyday item, allow those from other countries and Japanese residents living abroad to feel closer to Japan.

西2SME-15

#### Sekine Paulownia Products



We want to make your daily life more convenient and enriched with paulownia wood

Tokyo

Winner of Good Design Award 2017

## **KIRI CUBE Coffee Canister**

Paulownia is the only wood in the world that is used for crafts exclusively in Japan. In other words, paulownia products are a unique Japanese craft. Furthermore, our paulownia products are original, one-of-a-kind products developed in collaboration with companies and designers from different industries, universities, and other organizations.

Size (mm): 110 (W) x 110 (D) x 110 (H) Suggested retail price (excluding tax): 3,000 yen International Appeal Our paulownia boxes protect stored items from oxidation, humidity, and dryness, and also have a distinctly Japanese appearance. In addition to coffe beans and rice, they can also be used for storing valuables.

西2SME-17

Plaisir Co., Ltd.



Bringing the Edo period's style and Meiji period's fashion trends to the present day



## Japanese Style Bag Shichizou

This bag is a chic Edo style bag. These bags are handmade one by one based on the strong belief that it would be a waste if people did not use them in their daily lives along with their favorite styles, regardless of their attire, gender, nationality, or occasion.

Size (mm): 225 (W) x 295 (D) Suggested retail price (excluding tax): 11,000 yer

International Appeal Edo style bags are a traditional Japanese fashion item. They can be put to use regardless of nationality, attire, or gender

#### Akebono Kougei Co., Ltd.

(T)







Patented palm-sized baby tooth case

## Round Paulownia Wooden Case for Baby Teeth

This round, palm-sized box features the gentle color and feel of paulownia wood. The paulownia wood boxes are airtight and humidity-regulating, garnering attention from around the world. This makes a great gift for new born babies and birthdays. They can also be used for original products (patent obtained).

Size (mm): 100 (W) x 100 (D) x 26 (H) Suggested retail price (excluding tax): 3.740 ven International Appeal With a culture dating back to the Edo period for storing valuable objects, paulownia boxes, with their excellent airtightness and humidity control, are garnering attention for their sustainability.

#### Homing Co. Ltd.



Suggested retail price (excluding tax): 30,000 yen

International Appeal A Japanese Haori that goes well with Western clothes. These are great for making connections between Japan and other countries including embassies, Japanese living abroad, and foreigners residing in Japan.

西2SME-20

Our main business molds for urethane foam molding are exported to the U.S. 20 times a

西2SME-21

year for a total of about 10 million yen.

Japanese people have long been aware of the importance of taking good care of

things, and this is especially true of kimonos. We have the knowledge to avoid

wasting fabric when cutting, and with our technology that allows us to sew a

wide variety of products, we have developed our first line of traditional Japanese clothing that can also be used for everyday wear matching Western-style clothing.

西2SME-19

Traditional Japanese attire that goes well with Western-style clothing

and can be used for everyday wear Okayama Denim Haori

PEPAKU

Okavama

Okayama

Tokyo

#### KYOKUEI FORM Co., Ltd.



Price example: Extra-thick aluminum skillet (deep type) Size (mm): 210 (W) x 210 (D) x 50 (H) Suggested retail price (excluding tax): 22,000 yen

KTION INC.



Size (mm): 100 (W) x 55 (D) x 100 (H) Suggested retail price (excluding tax): 3.800 ven **MEDIFLA** 

Small vase made of chemical glass

International Appeal

As people spend more and more time at home, the issue of how to enjoy their lives in a comfortable and healthy manner will become an issue in the future. MEDIFLA, with its superior design and the high durability of chemical glass, is a vase that makes it easy for anyone to enjoy flowers.

International Appeal Flower culture is more familiar overseas than in Japan. We hope that this vase, which is brimming with Japanese technology and design, will bring healing to people overseas.

#### KINSAIKOUGEIYAMADA



Premium glassware featuring gold leaf techniques



## Kinsaiyuzen Glass Tableware THE SPARKLING MOON DISH

The interior glassware produced from the fusion of traditional craftsmanship and new materials is one-of-a-kind, as it is created mainly with hand-crafted foil. The pieces are not glittering gold leaf, but rather tasteful and sophisticated, with a wide variety of colors.

Size (mm): 150 (W) x 150 (D) x 13 (H) Suggested retail price (excluding tax): 10,000 yen International Appeal This tableware can be used as plates for food and sweets, for incense, and as bases for dolls and figurines. We accept orders for small lots, lettering, logos, and OEM.

西2SME-23

Kyoto

Aichi

T. Nishikawa & Co., Inc.

## NISHIKAWA JAPAN TEAPOT KATA

Enhanced functionality based on a traditional shape

KATA's teapots come with a stainless steel handle decorated with tea flowers and leaves, and a tea strainer. The spout prevents dripping, and the lid can be turned inside out to serve as a measuring cup. The lid can also be hooked onto the rim of the teapot to prevent staining the table when pouring hot water.

Size (mm): 200 (W) x 135 (D) x 210 (H) Suggested retail price (excluding tax): 28,000 yen Appeal We have received orders and inquiries from companies in Switzerland, Austria, Australia, International and France when we unveiled our teaware at the Ambiente International Trade Fair in 2023.

#### SUEHIRODO Co., Ltd.





Our original fan depicting the Nagoya Castle



## Nagoya Castle Folding Fan

Nagoya Castle is depicted using dozens of colors on a gold leaf background. This fan is glittering and features a uniquely Japanese style. The cherry blossoms and pine trees accentuate Nagoya Castle.

Size (mm): 510 (W) x 25 (D) x 285 (H) Suggested retail price (excluding tax): 27,500 yen

Made of bamboo and Washi Japanese paper, the fan is plastic-free. Compact and International Appeal lightweight, they are environmentally friendly products that do not use electricity. The uniquely Japanese design is also a significant source of fascination.

#### Milantee Japan Co., Ltd.



Size (mm): 476 (W) x 75 (H) Suggested retail price (excluding tax): 2,500 yen

西2SME-25 Kutaniyaki aroma diffuser to enjoy a new sensation of fragrance Winner of OMOTENASHI SELECTION 2020 Award Kutaniyaki Aroma Diffuser This aroma diffuser, which can be placed anywhere like a bottle of perfume, emits scents from interior decorations and objects, to allow everyone to enjoy the fragrance. The concept behind this diffuser is brining something unprecedented to people's homes. International Appeal Our exhibit at DESIGN TOKYO received a great response both in Japan and abroad. One advantage of this dispenser is that it can be used repeatedly and is not disposable, making it environmentally friendly.



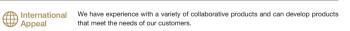


西2SME-26

Ishikawa

Mie

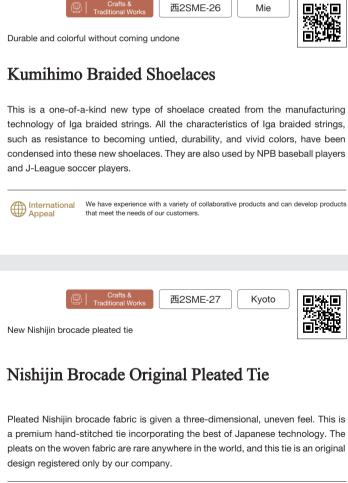
Size (mm): 60 (W) x 1 (D) x 1.200 (H) Suggested retail price (excluding tax): 1,800 yen



NEKADO Co., Ltd.



Size (mm): 80 (W) x 1450 (D) x 10 (H) Suggested retail price (excluding tax): 30,000 yen



International Appeal Nishijin brocade ties are a traditional Japanese craft technique. We received inquiries from British companies at our last exhibition.

#### Iwayado Wardrobe Seisakusho





Manufacturing using scraps of wood from the production of Iwayado chests

## Lacquered Brooch

adorable animals

These are made using scrap wood from the production of Iwayado chests. We started Iwayadocraft, a craft project using the scraps of wood to make something useful. As with the chests, each piece is lacquered and handmade by artisans.

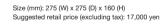
Suggested retail price (excluding tax): 1,600 ven

 International Appeal
 Lacquer coating is a popular traditional Japanese craft. We have business experience with companies in Paris and London

西2SME-29

Oneness





**KAAMOS** Earthenware Pot

Have a fun dining experience together with an earthenware pot featuring

This earthenware pot is handmade by artisans with animal handles. The animal lid is decorated with ancient runes for good luck. The far-infrared ray effect makes whatever is cooked inside plump and delicious. The food can be served at the table inside the pot for a warm meal even in the coldest of winters.

International Appeal The earthen pots were available at Maison & Objet in France and SHOPPE OBJECT in the U.S where we received orders. The adorable design is great for posting on social media.

SHUTOEN Co., Ltd.





Colorful Hagiyaki tableware you grow together with



Gifu

## Hagiyaki stella

Taking advantage of our strength as a ceramics manufacturer with facilities capable of mass-producing products of consistent quality, we exhibit products with designs, colors, and affordable prices that make Hagiyaki more accessible to the public

Size (mm): 230 (W) x 230 (D) x 45 (H) Suggested retail price (excluding tax): 5,000 ven

We handle the entire process in-house, from product manufacturing to distribution. Our International Appeal products feature distinct colors that are popular even among overseas customers.

#### KAMAKURA HANKO



Size (mm): 15 (W) x 15 (D) x 60 (H) Suggested retail price (excluding tax): 52,000 yen Appeal Many foreigners find Hanko seals to be a craft that combines artistry and fine craftsmanship, and they are popular sequencies to

西2SME-32

Seals used by Japanese people for important decisions are a symbol of Japanese

cultural tradition. From red seals for temples and shrines to personal seals, each

seal is carefully engraved by an expert with national certification. Production is

西2SME-31

Received the Top Nippon Omiyage Award from the Minister of Economy,

with an auspicious connection to Kamakura

Tsukino Hanko Seal, a traditional seal

limited to 3 seals per day by a certified seal engraver.

Trade and Industry

to generation

Kanaqawa

Tokyo

LABOT Co., Ltd.





Japanese hospitality and craftsmanship passed down from generation

Size (mm): 550 (W) x 565 (D) x 790 (H) Suggested retail price (excluding tax): 600,000 yen



as well as the finesse of Japanese craftsmanship that has been passed down

CRYSTAL PROCESS CO., LTD.



Forms a plating film by with a simple application

## **Polisher Plating System**

International Appeal

This is the world's first coating agent that creates a plating film. Mirror-finish plating can be applied to any object, no matter the size, without the need for special equipment.

any other harmful substances.

This is the world's first coating that forms a mirror-finish plating film. The unprecedented

plating process is environmentally friendly as it does not use hexavalent chromium, or

Size (mm): 230 (W) x 180 (D) x 65 (H) Suggested retail price (excluding tax): 27,390 ven

6







Beauty and functionality for a safe, enjoyable, and self-sustaining dining experience

## Creative Non-Spill Tableware

Our tableware supports the diversity and inclusion of the elderly, people with various disabilities and others with its no-spill feature. The beautiful tableware provides a sense of exuberance and luxury. We create tableware that let's you enjoy your entire meal to the very last bite, enriching your life and giving you a sense of satisfaction.

Size (mm): 160 (W) x 165 (D) x 50 (H) Suggested retail price (excluding tax): 13,200 yen

International Appeal Inclusive products that can be used by anyone, including those with limited mobility, the elderly, caregivers, parents of infants and toddlers, dementia patients, hospital patients, and more.

西2SME-35

Tatami mat edges, a traditional textile unique to Japan as a new material

Tatami Mat Edge kojimaberi

(narrow woven fabric)

Okayama

Tokyo

#### TAKATA ORIMONO Co., Ltd.



Size (mm): approx. 80 (W) - x approx. 80 (D) - x approx. 80 (H) Length (m): 10r Suggested retail price (excluding tax): Starting from approx. 2, 200 yen

International Appeal Tatami mat edges are gradually gaining recognition as a craft overseas, and are being used to make ribbons, pouches, bags, and accessories, which has led to high

西2SME-36

Tatami mat edges are the world's only woven fabric made of polyethylene,

polypropylene, polyester, and cotton, and are attracting attention as a new

material for crafts due to their unique appearance and moderate tension. Our

originally designed Tatami mat edges are also popular among craftspeople.

expectations for further recognition.

Penon Co., Ltd.



Size (mm): 47 (W) x 7 (D) x 47 (H) Suggested retail price (excluding tax): 545 ven Touch me! ART MAGNET

The tile magnets are made of upcycled tiles containing more than 50% of soil that was previously discarded. The surface uses three-dimensional printing to realistically reproduce the touch of brush strokes and the ridges of paint in a highly detailed, uneven manner

The products are sustainable and return to the soil without emitting CO<sub>2</sub> when disposed of. International Appeal They are also in line with global trends in terms of upcycling.

#### Minamida Sangyo Co., Ltd.



Size (mm): 30 (W) x 25 (D) x 12 (H) Suggested retail price (excluding tax): 120,000 yen



The most expensive room shoes in Japan

These room shoes are made by leather shoe experts who truly adore leather, know leather, and have the skills to work with it. Each pair is handmade using luxurious genuine leather. The overwhelming comfort and sophisticated design are the charm of these shoes.

西2SME-38

西2SME-37

Saga

Kyoto

Winner of Gift Show Autumn 2022 LIFE X DESIGN

AWARD for Best Concept

 International Appeal
 Our handmade room shoes are produced in a factory with a history of more than half a century. These room shoes sound accentification



New metallic design material expressing natural light

## Metallic Material for Interiors with Unique Designs

This is a unique metallic design material that expresses shades of light and natural shimmering by combining woven fabrics and Japanese paper with thin vapor deposition metallic films. When used in interiors as wall and decorative materials, they bring the natural light and brilliance of nature into the room.

Size (mm): 920 (W) x 1840 (H) \*Example, rollable Suggested retail price (excl. tax): 5,000 yen ~ 10,000 yen/m<sup>2</sup>



Recra Co., Ltd.



Size (mm): 37 (W) x 56 (D) x 17 (H) Suggested retail price (excluding tax): 880 yen



Rotch

These aroma candles can be struck like a match and lit directly. The compact size, ease of use, and attractive package design make the candles popular as gifts, souvenirs, and novelty items. We also offer OEM services.

International Appeal We upcycle unused candles that would otherwise be thrown away from weddings. funerals, and other such occasions to create somewhat unconventional aroma candles. Artisans carefully create these candles by hand.



VcutBox Revolution

Nara



**KOUKINFUJI** 

The popular VcutBox is now available in full color printing. The new VcutBox, which can only be produced with precision and advanced technology, can now be mass-produced in small lots. A new world expands before your eyes the moment you hold it in your hand.

西2SME-40

Size (mm): approx. 100 (W) x approx. 100 (D) x approx. 100 (H) Suggested retail price (excluding tax): approx. 350 yen

International Appeal We want to share the subtle and advanced technical skills of the Japanese people with people overseas. The paper boxes we create are recyclable and environmentally friendly.

## Sanko-Seisaku Co., Ltd.

西2SMF-41 Shizuoka

Miscellaneous goods featuring the World Heritage Site Mt. Fuji



Mt. Fuji, the pride of Japan, is the motif of this product, which is designed in a way to start conversations. Artisans carefully apply shining glass peening technology and special antibacterial plating to prevent the growth of bacteria to each piece.

Suggested retail price (excluding tax): 420 yen - 12,000 yen

Our products are based on Mt. Fuji, a symbol of Japan that has been registered as a Appeal UNESCO World Heritage Site. We were awarded the Omotenashi Selection 2020 Gold Award

#### Craftworks Co., Ltd.



Give the gift of luxury with a sheepskin plush toy



# Sheepskin Plush Toy

Our sheepskin plush toys provide a sense of security and foster relaxation at bedtime for both children and adults. Give one as a gift for a special occasion or as a token of your affection for a loved one.

A International	We deve
International Appeal	knowledg

on products for children which are in high demand overseas using the ge we gained from previous offers from overseas

Personalized Gifts	西2SME-43	Gifu	
o foster an enriched	mind and spirit		

Experience music to foster an enriched mind and spirit

## Your First Ocarina: An Audio Training Experience for all the Senses

This ocarina has an adorable dotted pattern that will bring a smile to your child's face *b* Under professional supervision, we have created an ocarina even a child can play using the same breathing techniques as you would when playing the recorder! This ocarina can casually be given as a gift to expose a child to music education.

Size (mm): 160 (W) x 90 (D) x 40 (H) Suggested retail price (excluding tax): 5,000 yen

International Appeal Experience music to foster an enriched mind and spirit. An inclusive instrument that can be played with ease by everyone from children to the elderly.

西2SME-44

Saga



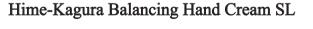
Hime-Kagura

The rules are easy, but winning is the hard part! An educational board game in the form of a falling object puzzle Educational Board Game RoRop The wooden board game RoRop is very simple, but the strategy is in-depth and fun for both adults and children. It is an ideal entry point for programming education, as it develops the ability to think ahead, make decisions which lead to victory, and use calculation skills. Size (mm): 210 (W) x 210 (D) x 55 (H) People from all over the world tried out this game at the world's largest board game Suggested retail price (excluding tax): 8,800 yen exhibition. Spiel Essen, A multilingual project is also scheduled to be launched through international crowdfunding. 西2SME-45 Ehime

Hand cream with the scent of Setoka citrus fruits



Size (mm): 30 (W) x 19 (D) x 117 (H) Suggested retail price (excluding tax): 800 ven



This hand cream uses natural fragrance extracted in-house from Matsuyama brand premium citrus Setoka. The product is based on the concept of "just right" in terms of fragrance, feel, size, and price.

Ehime in Japan is a citrus producing region. Other aromas include Yuzu, Iyokan, and International Appeal Setouchi lemons





Faceted glass with a kaleidoscope of floral patterns

## **KOEDO Kawagoe Faceted Glass:** Cherry Blossoms

Without compromising the transparency of the glass, a chemical etching process was added to the traditional faceted glass to create a floral pattern. As you pour alcohol into the glass, the cherry blossoms on the bottom of the glass are reflected in the cut-out part like a kaleidoscope. Combined with the cherry blossoms on the side of the glass, the flowers in full bloom are displayed prominently.

Size (mm): 60 (W) x 60 (D) x 60 (H) Suggested retail price (excluding tax): 16,000 yen International This unprecedented faceted glass incorporates a chemical etching technique. The gradation and transparency of the patterns are distinction for the patterns are distincted as a second s

西2SME-47

Osaka

#### Shinjukuya Co., Ltd.



Made of soft yet durable shark skin

## Shark Leather Women's Shoes

Manufacturing shoes from shark leather requires a great deal of skill, and our company has the best manufacturing technology in Japan, giving us a reputation on par with the world's most prestigious brands. We want women to continue to shine with comfortable and fashionable shoes even as they age.

Suggested retail price (excluding tax): 108,000 yer

International Our products are made from leather that has been certified as eco-friendly leather, which Appeal has been popularized and developed in Europe and has a low impact on the environment.

#### NOGUCHISENPO Co., Ltd.



A fusion of Japanese tradition and modern design

Winner of OMOTENASHI SELECTION 2016 Award

## JUBAN T-shirts

The JUBAN T-shirt is a fashion item with an original design and excellent quality. inspired by the traditional Japanese juban worn under a kimono. The item is a fusion of traditional and modern styles.

Size (mm): 520 (W)×720 (H) Suggested retail price (excluding tax): Starting from 11,000 yen International We are also in the process of crowdfunding for overseas markets. This product is being purchased by customers from various countries due to the second second

#### COCOLUCK Co., Ltd.

Suggested retail price (excluding tax): 1,200 yen

souvenirs that people all over the world will find irresistible. 
 International Appeal
 We have participated in a total of 24 events in the past 5 years in the U.S., Italy, the U.K., Hong Kong, and other countries celling sure

Sneakers that can be put on in one second without using hands

Our washable shoelaces do not fade or shrink when wet. There are a total of 40

types, including cherry, plum, chrysanthemum, dragon, and many other original

fabrics developed in cooperation with partner factories. They are very popular as

西2SME-50

Chirimen shoelaces transform ordinary sneakers into something special

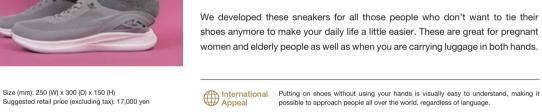
Chirimen Shoelace HimoColor

西2SME-49

Aichi

Tokyo

**ONETREE Inc.** 



LAQUN

TERAICHI CO., LTD.

西2SME-51 Kagawa 

Warm your neck and save electricity with our eco-friendly products

## Neck Warmer: Mini Scarf

These cross neck warmers are knitted with original Japanese yarns and have a soft and smooth cashmere-like texture. The stretchy fabric conforms to the skin for a warm and comfortable feel.

Size (mm): 130 (W) x 650 (H) Suggested retail price (excluding tax): 1,900 yen

#### International Appeal We have business relationships with about 10 companies in Taiwan, Hong Kong, and South Korea, and our reputation for Japanese quality as a long-established knit manufacturer that has been in business for four generations has been well received by our overseas customers.

Liberato LLC



Size (mm): S. M. L (unisex) Color: Black, dark brown Suggested retail price (excluding tax): 11,800 ven International Appeal We develop stylish shoes and small leather goods with a sophisticated design that mixes traditional and contemporary elements by combining natural materials such as rush grass and leather. We aim to pass on Japanese culture.

西2SME-53

KANEMASU Co., Ltd.



Size (mm): 280 (W) x 400 (D) x 50 (H) Suggested retail price (excluding tax): 16,000 ven International Appeal We offer stylish Japanese clothing. Our Japanese clothes can be worn casually and are made of materials that are easy to care for. We provide our customers with multifunctional products.

TOA Corp.



Size (mm): 110 (W) x 30 (D) x 97 (H) Suggested retail price (excluding tax): 25,000 yen



We have developed and patented a knit fabric with a three-dimensional structure. It is stretchable, washable, ultra-lightweight, water repellent, UV reduction (99%),

and highly durable, sewn at our own factory in Japan. It looks like traditional

Japanese clothing, but feels like workout clothes. We offer original planning and



Patented fabric! Looks like Japanese clothes with a comfortable fit

Samue Work Clothes

commercialization services as well.

Stretchable, Washable, Water-repellent



Black Leather Diamond: Wallets made of Himeji and Kurozan leather



Japanese Leather Wallet/Belt

Known as the "Black Leather Diamond." Kurozan leather has a beautiful luster as if it were studded with countless small diamond grains. It is also highly resistant to friction, and is used in kendo and other martial arts equipment, as well as during the Sengoku period (1467-1568) in the armor of generals.

International Appeal Our products are made of environmentally friendly leather that has been certified as Japan Eco-Leather. These products have history and stories, such as being used for armor in the Sengoku period (1467-1568).

Winner of OMOTENASHI SELECTION 2022 Award

Tokyo

Saitama

Osaka

西2SME-52

Sustainable sandals made of Tatami and leather

Liberato is an up-and-coming sustainable brand that blends traditional Japanese beauty with modern lifestyle, using two natural materials. The materials are tatami mats made from upcycled rush leaves from Kyushu and genuine cowhide leather from Himeji. All products are made by skilled professionals in Japan.

#### EMOTO TEBUKURO Co., Ltd.



Suggested retail price (excluding tax): 4,500 yen

professional's uncompromising pursuit of the finest comfort is what makes these gloves so comfortable to wear. Experience the amazing fit for yourself.

A single expert stitches each pair of gloves to the last stitch, with the user in

mind. This is a job that requires many years of experience and intuition. The glove

Providing comfort through careful craftsmanship

hac (hiketa artisan community)

Appeal Our company was established 84 years ago in Higashikagawa, a town with 90% of Japan's glove market share. We use the highest grade fabrics mode of 100% used placing the cost on the material.

西2SMF-56

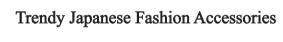
西2SME-55

Kagawa

Tokyo







Our accessories are manufactured by skilled artisans in Japan (in-house and outside the company) using advanced techniques and processes, and our designs are well established in the industry for our pursuit of the trends and bestselling products in Japan.

Suggested retail price (excluding tax): Starting from 1,500 yen

Our products, including picture agate stones, earrings, and necklaces, are made by Appeal craftsman Yoshikazu Iguchi, who combines the pride of Japanese quality with Japanese techniques.

Crescentgoose Co., Ltd.





## **Tieasy Authentic Classics**

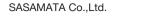
International Appeal

This brand was created from the desire to create Japanese-made cut-and-sew garments that are not influenced by trends and will be adored for a long time. We invite you to experience the unique texture of the fabric, which is carefully knitted by skilled professionals using old-fashioned knitting machines.

Since launching in 2009, we have done business in 7 countries with 17 companies

overseas. We are aiming to become the standard for made-in-Japan products.

Suggested retail price (excluding tax): 11,000 ven





Innovative Flip-up Glasses from Sabae





eye-bow These stylish and fashionable eyeglasses have interchangeable rims. They have a convenient flip-up lens feature for those with presbyopia, and the beta-titanium

frames are ultra-light and flexible, fitting a variety of face shapes.

International Appeal We are a manufacturing company with 90 years of experience in the production of eyeglass parts in Sabae of Fukui Prefecture, one of the major eyeglass production centers in Janan

#### IIDA HOSIERY Co., Ltd.



Outer leggings focused on taping and pelvic support

## Athletic Tights Pro

These leggings provide front, side, and back support from the ankle to the lower back. In particular, two taping strips in the knee area spread to the left and right when bending the knee, providing unobstructed bending and stretching. The lumbar area uses power nets to provide enhanced pelvic support.

西2SMF-59

Saga

Size (mm): 210 (W) x 25 (D) x 230 (H) Suggested retail price (excluding tax): 12,800 ven

International Appeal We have experience in business with Thailand for our Runtage products and with Korea for ifan Bedtime Compression leggings

#### Kitamura Japan Inc.



Japanese pillows made by pillow experts



## **Kitamura Pillow KM** Series



This is the original high-performance pillow series developed by Pillow Kitamura, a pillow manufacturer celebrating its 100th year in business. All products are handmade one by one by pillow experts in our Japanese factory. Based on our many years of experience and achievements, we can also customize and collaborate with customers on small lots according to their planning concepts.

Size (mm): 660 (W) x 400 (D) x 90 (H) Suggested retail price (excluding tax): 15,000 yen

We have sold more than 20,000 units to Malaysia and other Southeast Asian countries International Appeal over the past five years, and have been consistently selling to Hong Kong for the past 10 vears.

Size (mm): 60 (W) x 60 (D) x 45 (H) Suggested retail price (excluding tax): 4,400 yen

food-grade natural oil has high penetrating and moisturizing power and can be used as a booster oil before toners and serums in your skincare routine after washing your face.

Facial pack with carefully selected materials and formulations for both

Mozuku Seaweed Facial Pack

with Gold Powder

This is made using only horse crest, a rare part that contains a large amount of natural ceramide, which is then refined to create a 100% natural horse oil without

adding any additives such as anti-oxidants, colorants, or fragrances. This pure,

Gentle skin care oil with natural ceramide

THANK YOU BAYU

(Extra Natural Horse Oil) 50g

International Appeal This horse oil is regularly available at Isetan Mitsukoshi, Takashimaya, and Hankyu Hanshin Department Stores. We have also been ranked No. 1 in the horse oil category for three consecutive years on "mybest", one of the largest comparison shopping sites.

西2SMF-62

西2SME-61

前载

Okinawa

Winner of OMOTENASHI SELECTION 2021 Award

Kanagawa

### Famili Planning Co., Ltd.



Size (mm): 100 (W) x 30 (D Suggested retail price (ex

This facial pack is great for people of all genders, nationalities, skin types, and ages. It is the strongest moisturizing pack in the history of our mozuku seaweed facial packs. The gold powder warms the skin, giving your skin more luster than conventional mozuku seaweed facial packs.						
International Appeal	The facial pack is now available at Naha Airport (international flights) and has been featured in popular tourist media in China, Hong Kong and Taiwan.					
	ages. It is the stra facial packs. The conventional moz					

men and women

### ALHAMBRA INC.



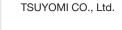
Size (mm): 45 (W) x 45 (D) x 157 (H)

Suggested retail price (excluding tax): 4,400 yen

西2SME-63 Tokyo 回底回 Aging emulsion made using Japanese culture and technology that combines Japanese and Chinese methods as well as fermentation Winner of OMOTENASHI SELECTION 2019 Wakan Fermented Gold Award Emulsion

## The strength of our brand is that it combines ancient ingredients (Chinese medicine, herbs, aromatherapy, etc.) and wisdom with modern technology in the field of health and beauty. We also carefully promote the background of our brand as well as our products.

International Appeal Our brand THERA is planned and produced in Nara, the oldest capital of Japan. We are strengthening overseas expansion and are looking for partners in various countries.







Easy oral care at any time with toothpaste tablets

CAMUGAKI

These tablets foam up when chewed. They can be used as toothpaste or mouthwash, making it easy to take care of your oral health anytime. A sister product based on improvements to Camugaki's technology was selected by JAXA for use on the ISS in outer space.

Size (mm): 90 (W) x 28 (D) x 130 (H) Suggested retail price (excluding tax): 600 yen

Appeal The tablets are not only for use in outer space, but also for medical and healthcare purposes, outdoor activities travel and ways to be a set of the set of th

西2SME-65

#### Farandole Inc.





## Mayuco Perfect Gel Cream

This natural silk skincare product is the first of its kind to be formulated with wild silkworm silk, a green cocoon indigenous to Japan that is also bred at the Imperial Palace. Unlike conventional white cocoons, this silk has superior moisturizing power and high affinity with the skin. We also offer OEM services.

Size (mm): 67 (W) x 67 (D) x 48 (H) Suggested retail price (excluding tax): 6,000 yen International Appeal Wild silkworms have been carefully preserved in Japan since ancient times, producing a light, soft, and luxurious natural silk of the highest quality.

#### ANDOR, Inc.



Pelvic support and anti-leakage undergarment



## Anti-leakage Undergarment

Those who reach the age when they have problems with leakage may also have pelvic problems. Therefore, we made an undergarment that provides support for both a leakage and the pelvis. The water absorption part is made of Japanese fabric with antibacterial and deodorant effects. The pelvic support part is made of three layers of lace, a power net and fabric to comfortably tighten and support the pelvis. (Utility model registration pending)

Colors: Smokey pink/Grey Size (mm): M/L/LL Suggested retail price (excluding tax): 3,190 ven

We also exhibited a lightweight 40ml absorbent leak protection undergarment and men's International Appeal residual leak stain protection undergarment for active seniors, which are easy and safe to wear. We hope to provide support for the aging of society worldwide.

Kanagawa

#### helmet dive co., Ltd.



Size (mm): 270 (W) x 250 (D) x 30 (H) Suggested retail price (excluding tax): 6,600 yen Comfortable Hot Water Heating Pack for Shoulders

stiffness

This soft hot water heating pack is made of chloroprene rubber which is used in diving suits. It is recommended for those who suffer from stiff shoulders, stiff necks, and straight necks. Warming the shoulders improves blood flow and heals a tired body.

西2SMF-68

西2SME-69

The secret of Ion Doctor's warmth is in the unique shape and padding for which we

have acquired a 3D trademark! Take this opportunity to experience the sensation

of being warmed by your own body heat. The leg warmers do not constrict, so you

西2SME-67

Oita

Okinawa

Tokyo

International Appeal We have been doing business with companies in Shanghai since 2019. Our products are expected to be in demand in cold regions, with insulation and heat retention that prevents low-temperature burns.

Warming effect promotes blood flow and eliminates coldness and





Size (mm): 250 (W) x 250 (D) x 245 (H) Suggested retail price (excluding tax): 8,800 yen



Leg warmers made of natural materials that do not constrict

can put your mind at ease even when you go to bed.

Leg Warmer 41

Environmentally friendly Okinawa botanical amenities

JS Inc.



Size (mm): 440 (W) x 10 (D) x 410 (H) Suggested retail price (excluding tax): 12,600 yen





Goods to recover from fatigue which can be worn easily for a good night's sleep

## Winner of OMOTENASHI SELECTION 2020 Award Restful Sleep Recovery: **RH Health Clothing Series**

By simply coming into contact with the skin, our products are effective in helping people get a good night's sleep and recover from fatigue making them high valueadded products that attract many repeat customers. There is evidence behind our manufacturing process, and our products can be sold with peace of mind. We also offer proposals for variations and original products.

Size (mm): 75 (W) x 12 (D) x 10 (H) Suggested retail price (excluding tax): 4,500 yer

International Appeal We plan to launch the world's first hybrid eye mask that warms with the power of electricity and promotes blood flow with the power of minerals. We also offer OEM services for health-related products.

西2SMF-71

#### Minoru Chemical Industry Co., Ltd.



### Transparent cubes that are as sleek as air



Osaka

## Transparent Display Case Minoru Cube

This is a slide-opening hexahedron transparent case available in five sizes, which can be stacked vertically or horizontally to make a display. By using special mirrors, transparent dividers, and trays, the cases can be used for various purposes, such as specimen cases, ball cases, and moss terrariums.

Size (mm): 65 mm<sup>2</sup> to 130 mm<sup>2</sup> Suggested retail price (excluding tax): 300 yen to 1,600 yen International Appeal We expect a surge of interest in this product due to its association with miniatures, anime, and figures, which are aspects of Japanese culture garnering attention from around the world.

#### KODAMA SANGYO TOY Co., Ltd.



Original retro Sofubi dolls from the Showa era





## Sofubi Doll Charmy Chan

We were founded in 1930. Our original soft vinyl doll Charmy Chan has been produced using the same molds since the 1960s. These dolls are now beloved not only in Japan, but also in Europe and other Asian countries.

Suggested retail price (excluding tax): 3,000 yen

International Appeal We have exported and sold our products to many countries including Europe, the U.S., and other Asian countries



Size (mm): 110 (W) x 80 (D) x 210 (H)

#### NOBORU ELECTRIC Co., Ltd.



Size (mm): 148 (W) x 128 (D) x 189 (H) Suggested retail price (excluding tax): 43,200 yen

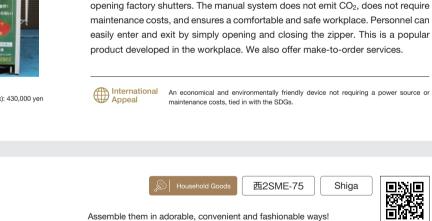
ASAHARA Co., Ltd.

西2SME-73 Osaka Nostalgic audio that brings you back to the good old days Compact Audio Stack Amplifier We have been in business for 78 years and have accumulated experience and technology in the field of loudspeakers. This nostalgic compact audio system has the robustness of a commercial product and the design of a loudspeaker. It brings back the sounds you used to hear at the beach or on the slopes. International Appeal Since it is powered by 5V DC 1A, it can be used worldwide without any restrictions on power supply voltage. Overseas, we are currently in the process of business talks with companies from South Korea 西2SMF-74 Shizuoka Keeps out insects and birds, with a zipper for easy access into and out SDGs Manual Screen Eco Gate 2



Size (mm): 3000 (W) x 3200 (H) Suggested retail price (excluding tax): 430,000 ven (Reference price)

Asao Co., Ltd.





Size (mm): 130 (W) x 130 (D) x 43 (H) Suggested retail price (excluding tax): 6,000 yen

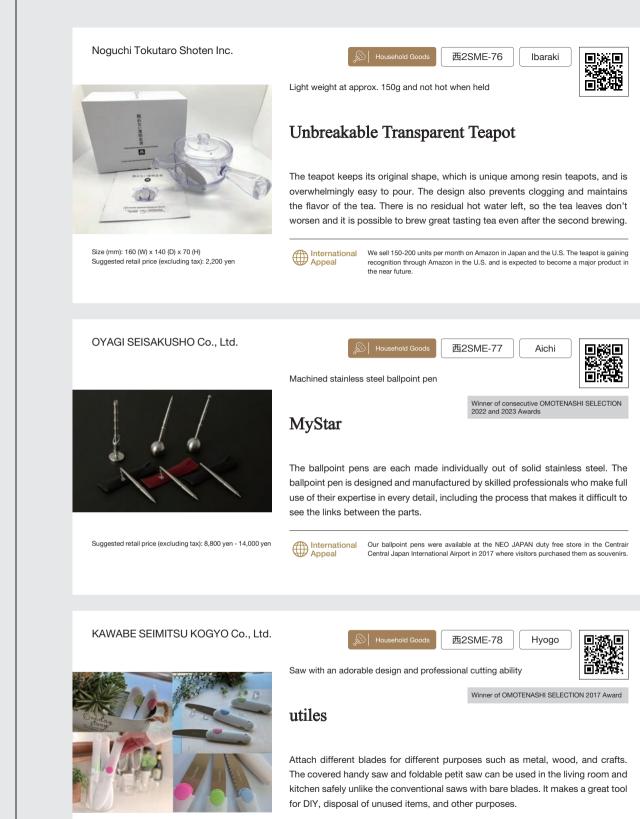


Zurenga are safe and secure blocks carved from Japanese cedar and cypress. Enjoy the beauty of the texture, aroma, and grain of real wood, and assemble your own original goods to bring a part of the forest into your daily life.

This keeps out pests such as insects and birds from entering areas including wide-

International We have registered designs and trademarks in the U.S., China, and Europe, and are Appeal currently developing overseas sales channels with advice from JETRO's hands-on support system

Shiga



Size (mm): 320 (W) x 100 (D) x 22 (H) Suggested retail price (excluding tax): 3,200 yen

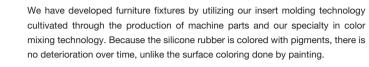
International Appeal We have a track record of sales at Maison Wa in Paris through a project sponsored by the Kansai Bureau of Economy, Trade and Industry, and in Brooklyn, New York through Omotenashi Selection



Size (mm): Φ25 x 22 (H) Suggested retail price (excluding tax): 1,000 yen

Silicon handles

## SiP



International Appeal The silicone rubber handle is not allergenic to the human body. The material can be used for applications that come in contact with food, so it is safe even if you accidentally put it in your mouth.

西2SMF-80

西2SME-79

Fukuoka



Ceramic aroma diffuser for a high-quality, holistic atmosphere



## Aroma Diffuser Mobile Moving Nuts

This diffuser mobile is based on the motif of a bulbil. The irregular movement of the diffuser responds to the slightest movement of the air, creating a calming effect. The aroma spreads when essential oil is dripped into the ceramic fruit, creating an enjoyable experience of aroma and art.

 International Appeal
 Clay and ore, the raw materials of ceramics, are limited resources. The materials are
 prepared in our own workshop to construct. Suggested retail price (excluding tax): 4,800 yen

Matsuura Package Corp.

Size (mm): 460 (W) x 16 (D) x 560 (H)

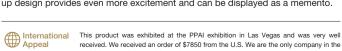


A trick gift box with a pop-up surprise

## **Pop-up Trick Gift Box**

A gift is not only a material thing. It also requires packaging and time to be considered as a gift to a loved one. Therefore, we provide packaging based on the concept of the box being a part of the gift. When the lid is opened, the popup design provides even more excitement and can be displayed as a memento.

Size (mm):239 (W) x 118 (D) x 50 (H) Suggested retail price (excluding tax): 410 yen



received. We received an order of \$7850 from the U.S. We are the only company in the world that manufactures this product.

#### Matoba Hardware Co.

Size (mm): 80 (W) x 80 (D) x 240 (H)

Suggested retail price (excluding tax): 2.200 ven



Water bottle cover with a stable base



BottlePit Water Bottle Silicon Cover

This is the first water bottle cover in Japan with integrated silicone! No more worries about frayed threads or rips on the bottom! The silicone material is preinstalled, so all you have to do is put in the water bottle and it fits perfectly and holds it securely. Great for elementary school children.





Compact gear with pizza oven, smoker and fire pit design

西2SME-83



Kanagawa

Spring Gift Show 2022 LIFE X DESIGN AWARD Grand Prix **3WAY Pizza Oven** 

Despite its compact A4 paper size, this product can be used for a wide range of camp meals, including oven cooking. It can be used for skewers, baking bread and cookies, skillet cooking, and more for both solo and family camping.

Size (mm): 240 (W) x 220 (D) x 330 (H) Suggested retail price (excluding tax): 23,709 yen International Appeal We held pop-up events in Taipei and at GINZA SIX, a high-brand commercial facility in Ginza, Tokyo. We have also had a number of inbound tourist sales.

Koru Inc.





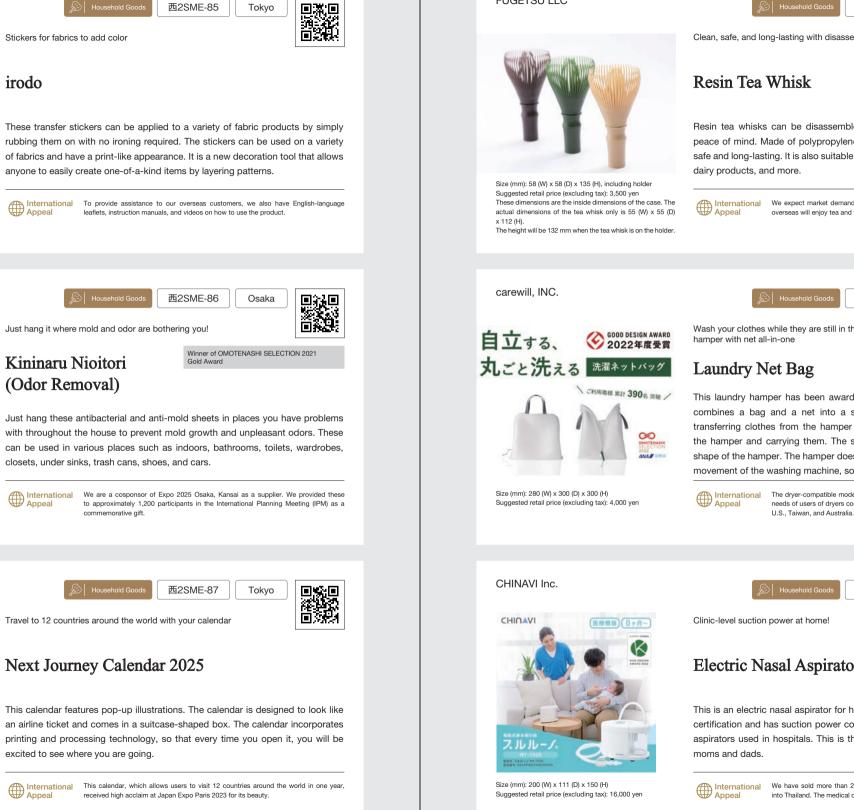
Upcycled products made from materials containing coffee grounds



## **COFFEE STONE Lifestyle Products**

The main material, coffee grounds are made from natural materials that are abundant in reserves. These coffee grounds, which are usually discarded after brewing, are mixed with other materials and hardened (no petroleum-derived chemicals are used). Experience the color of the coffee and the texture of the grains, with a stone-like feel.

Size (mm): 600 (W) x 600 (D) x 75 (H) Suggested retail price (excluding tax): 660 yen Appeal We also operate the UP FOOD PROJECT, a platform that aims to reduce food loss and waste by upcycling unused food recourses



FUGETSU LLC



Clean, safe, and long-lasting with disassembled cleaning

Resin tea whisks can be disassembled and washed ensuring cleanliness and peace of mind. Made of polypropylene, the tip will not break or snap, making it safe and long-lasting. It is also suitable for stirring matcha lattes, café lattes, eggs,

Appeal We expect market demand from Japanese culture enthusiasts. We hope that people overseas will enjoy tea and the tea ceremony which are symbols of Japan.





識的

## Electric Nasal Aspirator Through-luno

This is an electric nasal aspirator for home use that has acquired medical device certification and has suction power comparable to that of professional-use nasal aspirators used in hospitals. This is the best nasal aspirator designed by actual

We have sold more than 200 units in the U.S. We are currently preparing to expand into Thailand. The medical device-grade stationary nasal aspirator has little competition.



FUSOU Co., Ltd.

TAIYO Co., Ltd.



Size (mm): 112 (W) x 15 (D) x 160 (H) Suggested retail price (excluding tax): 980 ven



西2SME-85

Tokyo

Ichikudo Printing Co., Ltd.



Size (mm): 80 (W) x 50 (D) x 160 (H) Suggested retail price (excluding tax): 3,300 yen



Size (mm): 98 (W) x 275 (D) x 25 (H) Suggested retail price (excluding tax): 2,700 yen made by taking advantage of the features of materials and processing methods. We have done business with 36 companies in 12 countries. We also have experience in International Appeal Bottega Veneta's Christmas event. In addition, we have won awards in overseas design competitions, and have a strong reputation worldwide.

These are tools for daily life created by designers and factories with excellent

technology. The sophisticated form of these products is a key element of the dining

space in the increasingly open kitchens. The functional yet beautiful products are

西2SME-91

Elegant everyday life in black: Niigata's functional beauty tools

Household Cooking Utensils &

Lifestyle Products

Niigata

Winner of Good Design Award 2009, 2014, and 2018

Hyogo







Our products are made of organic Japanese cotton and lace, and all embroidery is carefully crafted one by one by skilled artisans at our own factory. Discover the warmth of our embroidered pouches.

西2SMF-92

Everything from the crafting of fabrics and accessories to the sewing process is Appeal carefully done in Japan. The quality of embroidery, which only Etoffe can provide, is also noteworthy

Okuda-Mataemon-Ko Honpo Inc.



Aromatic soft ball soap made from traditional medicines

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家里
Winner of 5 consecutives OMOTENASHI SELECTION
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YOKIHADA SOAP

Yokihada ball soap was developed by focusing on the herbal ingredients of Gero Plaster, a traditional medicine used in Gero Onsen. This adorable soap is extracted by breaking open the ball, just like Tama Yokan bean jelly. It is soft and supple, and gently cleanses the face and body.

Size (mm): 85 (W) x 85 (D) x 70 (H) Suggested retail price (excluding tax): 1,600 yen International Appeal We have been receiving an increasing number of inquiries regarding overseas exports since the COVID-19 pandemic ended. We see many inbound tourists who speak highly of our products in their home countries

Gold Awards 2019-2023

OTSUKEORI Co., Ltd.



SDG blankets made from 100% recycled materials (fluff portion)



## **Recycled Wool Blanket**

The use of 100% recycled raw materials for the fluff portion has never been done before, and is an initiative unique to Japan's number one blanket-producing region. Making blankets from recycled yarns with a wool content of more than 50% has enabled us to fully demonstrate the advantages of natural wool.

Size (mm): 1400 (W) x 2000 (D) x 20 (H) Suggested retail price (excluding tax): 15,000 yen International Appeal We can handle everything from the design of wool raw materials to the product planning of blankets

西2SME-95

AZseed Japan Inc.





## AZspread Foam Shampoo for Pets

Just rub the foam into your pet's fur and the natural enzymes will gently break down dirt and odor. There is no need to rinse it off for stress-free daily use. No chemicals are used so it is safe to lick. It can also be used around the face and rear end and we recommend it for the care of elderly pets.

Size (mm): 50 (W) x 50 (D) x 190 (H) Suggested retail price (excluding tax): 3,182 yen International Appeal We offer products that are non-chemical, ethical, vegan, which are said to be in increasing demand worldwide.

西2SME-96

Kamiko



Size (mm): 400 (W) x 120 (D) x 400 (H) Suggested retail price (excluding tax): 32,000 yen





Spread it out for a guick break

FOLDY





Foldy is a useful stool that can quickly provide a place for a quick break in a small free space. The adorable design is made of recyclable cardboard, and it is available in a variety of colors and shapes.

Paper stools are easy to use due to their light weight. They are also recyclable, making International Appeal them an environmentally friendly and sustainable option.

Miyagi

#### Atelier May Co., Ltd.

☆ Organic & Natural 西2SME-97



Products made of reeds, a sustainable material produced in Japan

## Reed Stole



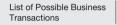
Size (mm): 120 (W) x 200 (H) Suggested retail price (excluding tax): 5,000 yen 
 International Appeal
 Our sustainable fabrics are made of organic cotton blended with reeds, a plant fiber that helps reduce CO<sub>2</sub> emissions and purify water.

Our stoles are made of Reed  $\mathrm{Yarn}^{\circledast},$  a yarn made from reed fiber blended with

organic cotton produced by our company. Our reed fiber is characterized by its

antibacterial and deodorant properties. The yarn is made using Nara Prefecture's

mosquito net weaving techniques, making it softer and lighter the more it is washed.



The following is a list of possible business transactions that each exhibiting company is looking for. Business transactions on which exhibiting companies have a particular focus are marked with . If you find a company that interests you, please contact them for more information.
\*Transactions not marked with a \_ may still be possible, so please contact each company for details.

No.	Exhibiting Company Name	Pop-up	Events	OEM	Inbound tourism	Exports	Novelty	Souvenirs	Department store	Select shop	General retail	E-commerce
01	WAKACHO Co. Ltd.				0	0	0	0	0		0	0
02	Tsuchiyanenjuten Co., Ltd.				0			0		0	0	0
03	WISH Co., Ltd.	0	0		0		0	0	0	0	0	0
04	KITAYAMAMASATSUMUSHOUTEN CO., LTD.					0	0	0	0	0	0	0
05	Koubou-Bukyu	0	0	0	0	0	0	0	0	0	0	0
06	Wildingout Co., Ltd.	0		0	0	0			0	0	0	
07	Kawasho Co., Ltd.			0	0	0	0	0	0	0	0	0
08	KINOWA Co., Ltd.		0	0	0	0				0	0	0
09	KAWARAIKI Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
10	FukuiYougasa Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
11	IWATSUKIONIGAWARA Inc.	0	0	0	0	0	0	0	0	0	0	0
12	NAKAGAWA Precision Machinery Works Co., Ltd.	0	0			0		0		0		0
13	Hirai-Woodturner		0	0	0	0	0	0	0	0		0
14	Weave Harisa	0	0	0	0	0	0	0	0	0	0	0
15	ITOHEN Inc.	0	0	0	0	0	0	0	0	0	0	0
16	Sekine Paulownia Products	0	0	0	0	0	0	0	0	0	0	0
17	Plaisir Co., Ltd.			0	0	0	_	0	0	0	0	
18	Akebono Kougei Co., Ltd.	_		0	0	0	0	0	0	0	0	0
19	Homing Co. Ltd.	0	0	0	0	_			0	0	0	0
20	KYOKUEI FORM Co., Ltd.	0	0	0	0	0		_	0	0	0	
21	KTION INC.	0	0		0	0	_	0	0	0	0	0
22	KINSAIKOUGEIYAMADA	0	0	0	0	0	0	0	0	0	0	0
23	T. Nishikawa & Co., Inc.				0	0	0	0	0	0	0	0
24	SUEHIRODO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	
25	Milantee Japan Co., Ltd.	0		0	0		0	0	0	0	0	0
26	ITOGO Co., Ltd.			0	0	0	0	0	0	0	0	0
27	NEKADO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
28	Iwayado Wardrobe Seisakusho	0	0	0	0	0	0	0	0	0	0	0
29	Oneness	0		0	0	0	0	0	0	0	0	0
30	SHUTOEN Co., Ltd.			0	0	0	0	0	0	0	0	U
31 32		0	0		0	0	0	0	0	0	0	0
32	LABOT Co., Ltd.	0	0		0	0	0	0	0	0	0	0
33	CRYSTAL PROCESS CO., LTD.	0	0	0	0	0		0	0	0	0	0
34	potter clay flower TAKATA ORIMONO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
36	Penon Co., Ltd.	0	0	0	0	0	Ŏ	0	0	0	0	
37	Minamida Sangyo Co., Ltd.	0	0			0		U U	0	0	0	0
38	Oike Metallic Design Co., Ltd.	0		0		0			<b>_</b>		0	0
39	Recra Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0%1
40	Iwataniyouki Ltd.	0	Õ	0	0	ŏ	ō	ŏ	0	ŏ	0	0
40	Sanko-Seisaku Co., Ltd.		0	0	Ő	0	0	0	0	0	0	0
42	Craftworks Co., Ltd.	0	Õ	0	0	0	<b>_</b>		0	ŏ	Ŭ	0
42	Y. ITOH Co., Ltd.	0	0	0	0	0		0	0	0	0	0
43	Fulelu Inc.	0	0	0	0	Ö	0	0	0	0	0	0
44	Hime-Kagura	0	0		0	0		0	0	0	0	0
45	FORESIGHT Co., Ltd.		0	0	0	0	0	0	0	0	0	0
47	Shinjukuya Co., Ltd.	0	0	0	Ō		-		Ō	Ō	Ō	-
48	NOGUCHISENPO Co., Ltd.	Ō	-	Õ	0	0		0	_	Õ	Ō	
49	COCOLUCK Co., Ltd.				Ö	0		0	0	0	0	

42



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Organic K



## Organic Konjac Sponge

When added to hot water, it expands into a fluffy material that gently washes away dirt on the skin. The product is made from 100% JAS-certified organic konjac flour and is a sustainable sponge that can be returned to the soil after use. No petroleum-derived ingredients are used in the product or packaging.

Size (mm): 75 (W) x 35 (D) x 75 (H) Suggested retail price (excluding tax): 1,000 yen

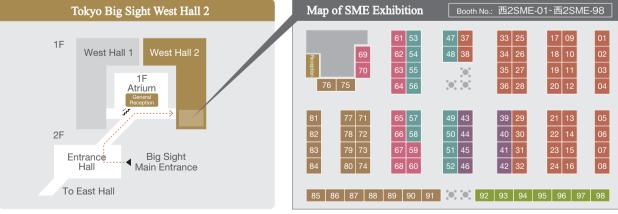
 International Appeal
 We use certified organic raw materials. Our products are sustainable and return to the soil after use. We have exported our products to more than 20 countries, centering on France, where environmental awareness is high.

#### \*Awards listed include past awards to companies.

	Exhibiting Company Name	Pop-up		OEM	Inbound tourism				Department store	Select shop	General retail	
50	ONETREE Inc.			0		0	0		0		0	0
51	TERAICHI CO., LTD.	0	0	0	0	0	0	0	0	0	0	0
52	Liberato LLC	0	0	0	0	0	0	0	0	0	0	0
53	KANEMASU Co., Ltd.							0	0	0	0	0
54	TOA Corp.			0	0		0		0	0	0	0
55	EMOTO TEBUKURO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
56	mima jewelry Co., Ltd.			0	0	0	0		0	0	0	0
57	Crescentgoose Co., Ltd.	0	0		0	0	0	0	0	0	0	0
58	SASAMATA Co.,Ltd.			0		0				0	0	0
59	IIDA HOSIERY Co., Ltd.	0	0	0	0	0	0				0	0
60	Kitamura Japan Inc.			0		0			0	0	0	0
61	Sante Fresco Co., Ltd.	0	0		0	0			0	0	0	0
62	Famili Planning Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
63	ALHAMBRA INC.			0	0	0	0	0	0	0	0	0
64	TSUYOMI CO., Ltd.	0	0	0	0	0	0	0	0	0	0	0
65	Farandole Inc.	0	0	0	0	0	0	0	0	0	0	0
66	ANDOR, Inc.			0		0				0	0	0
67	helmet dive co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
68	POINT PYURU Co., Ltd.	0	0	0	0	0	0		0	0		
69	JS Inc.	0	0							0	0	
70	TOKYO-SUZURAN Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
71	Minoru Chemical Industry Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
72	KODAMA SANGYO TOY Co., Ltd.	0	0	0	0	0			0	0	0	0
3	NOBORU ELECTRIC Co., Ltd.		0	0	0	0		0	0	0	0	0
4	ASAHARA Co., Ltd.					0			0	0	0	
75	Asao Co., Ltd.		0					0	0		0	0
6	Noguchi Tokutaro Shoten Inc.				0	0	0	0	0	0	0	0
7	OYAGI SEISAKUSHO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
78	KAWABE SEIMITSU KOGYO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
79	SING Corp.	0	0	0	0	0	0	0	0	0	0	0
80	HOUSEN-GAMA	0	0	0	0	0	0	0	0	0	0	0
B1	Matsuura Package Corp.	0	0	0	0	0	0	0	0			0
82	Matoba Hardware Co.			0	0	0	0	0	0	0	0	0%2
B3	TASHIRO Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
34	Koru Inc.	0	0	0	0	0	0	0	0	0	0	0
85	FUSOU Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
B6	TAIYO Co., Ltd.			0	0	0	0	0	0	0	0	
87	Ichikudo Printing Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
88	FUGETSU LLC	0	0	0		0	0	0	0	0	0	0
89	carewill, INC.	0	0	0	0	0	0	0	0	0	0	0
90	CHINAVI Inc.			0	0	0	0	0	0	0	0	
91	FD Inc.	0	0	0	0	0	0	0	0	0	0	0
92	Etoffe Co.,Ltd.			0			0	0	0	0	0	
93	Okuda-Mataemon-Ko Honpo Inc.	0	0	0	0	0	0	0	0	0	0	
94	OTSUKEORI Co., Ltd.			0						0	0	0
95	AZseed Japan Inc.	0	0	0	0	0	_	0		0	0	0
96	Kamiko	0	0	0	0	0	0	0	0	0	0	
97	Atelier May Co., Ltd.	0	0	0	0	0	0	0	0	0	0	0
98	Yamamoto Farm Corp.	0	1	0	0	0	0	0	0	0	0	0

# List of Exhibiting Companies at SME Exhibition in Gift Show 2024

@	Crafts & Personalized Gifts		Clothing & Accessories V Health & Beauty	🔊   Но	usehold Goods 🛛 🛞   Organic & Natural
	01   WAKACHO Co. Ltd.		34   potter clay flower		67   helmet dive co., Ltd.
	02   Tsuchiyanenjuten Co., Ltd.	Tra	35   TAKATA ORIMONO Co., Ltd.	0	68   POINT PYURU Co., Ltd.
	03   WISH Co., Ltd.	Crafts ditional	36   Penon Co., Ltd.	<b></b>	69   JS Inc.
	04   KITAYAMAMASATSUMU SHOUTEN CO., LTD.	Crafts & Traditional Works	37   Minamida Sangyo Co., Ltd.		70   TOKYO-SUZURAN Co., Ltd.
	05   Koubou-Bukyu	orks	38   Oike Metallic Design Co., Ltd.		71   Minoru Chemical Industry Co., Ltd.
	06   Wildingout Co., Ltd.		39   Recra Co., Ltd.		72 KODAMA SANGYO TOY Co., Ltd.
	07   Kawasho Co., Ltd.	Ä	40   Iwataniyouki Ltd.		73 NOBORU ELECTRIC Co., Ltd.
	08   KINOWA Co., Ltd.	Pe	41   Sanko-Seisaku Co., Ltd.		74 ASAHARA Co., Ltd.
	09   KAWARAIKI Co., Ltd.	Personalized	42   Craftworks Co., Ltd.		75 Asao Co., Ltd.
	10   FukuiYougasa Co., Ltd.	naliz	43 Y. ITOH Co., Ltd.		76   Noguchi Tokutaro Shoten Inc.
	11   IWATSUKIONIGAWARA Inc.		44   Fulelu Inc.		77   OYAGI SEISAKUSHO Co., Ltd.
	12   NAKAGAWA Precision Machinery Works Co., Ltd.	Gifts	45 Hime-Kagura	£	78   KAWABE SEIMITSU KOGYO Co., Ltd.
<b>a</b>	13   Hirai-Woodturner		46   FORESIGHT Co., Ltd.		79   SING Corp.
@	14   Weave Harisa		47   Shinjukuya Co., Ltd.	Hou	80   HOUSEN-GAMA
) iraft:	15   ITOHEN Inc.		48   NOGUCHISENPO Co., Ltd.	sehc	81   Matsuura Package Corp.
۵ ۵	16   Sekine Paulownia Products	Ð	49   COCOLUCK Co., Ltd.	o Pio	82   Matoba Hardware Co.
Crafts & Traditional Works	17   Plaisir Co., Ltd.		50   ONETREE Inc.	Household Goods	83   TASHIRO Co., Ltd.
itior	18   Akebono Kougei Co., Ltd.	Clothing	51   TERAICHI CO., LTD.	S S	84   Koru Inc.
ıal ∨	19   Homing Co. Ltd.	ing 8	52   Liberato LLC		85   FUSOU Co., Ltd.
Vork	20 KYOKUEI FORM Co., Ltd.	& Accessories	53 KANEMASU Co., Ltd.		86   TAIYO Co., Ltd.
S	21   KTION INC.	ces	54   TOA Corp.		87   Ichikudo Printing Co., Ltd.
	22   KINSAIKOUGEIYAMADA	sorie	55   EMOTO TEBUKURO Co., Ltd.		88   FUGETSU LLC
	23   T. Nishikawa & Co., Inc.	S	56   mima jewelry Co., Ltd.		89 carewill, INC.
	24   SUEHIRODO Co., Ltd.		57   Crescentgoose Co., Ltd.		90   CHINAVI Inc.
	25   Milantee Japan Co., Ltd.		58   SASAMATA Co.,Ltd.		91   FD Inc.
	26   ITOGO Co., Ltd.		59   IIDA HOSIERY Co., Ltd.	~~~	92   Etoffe Co.,Ltd.
	27   NEKADO Co., Ltd.	Q	60   Kitamura Japan Inc.	255 0	93   Okuda-Mataemon-Ko Honpo Inc.
	28   Iwayado Wardrobe Seisakusho		61   Sante Fresco Co., Ltd.	Organic &	94   OTSUKEORI Co., Ltd.
	29   Oneness	ealth	62   Famili Planning Co., Ltd.	nic 8	95   AZseed Japan Inc.
	30   SHUTOEN Co., Ltd.	Health & Beauty	63 ALHAMBRA INC.	No No	96   Kamiko
	31   KAMAKURA HANKO		64   TSUYOMI CO., Ltd.	Natura	97   Atelier May Co., Ltd.
	32   LABOT Co., Ltd.	ity	65   Farandole Inc.		98   Yamamoto Farm Corp.
	33   CRYSTAL PROCESS CO., LTD.		66 ANDOR, Inc.		



\*The information listed in this guidebook is current as of January 25, 2024.

#### Contact Us

Executive Office, SME Exhibition 03-6256-8196 (weekdays from 9:30 to 17:00) sougouten\_event@saylor.co.jp

